SUCCESSION PLANNING SOFTWARE TOOL REQUIREMENT

SOLICITATION NUMBER: TIRNO-99-R-00025

Amendment 0004

TO ALL ENTITIES:

The following are questions and responses; numbers 1 through 4. There are no changes to the CBD Synopsis/solicitation.

The proposal due date <u>remains unchanged</u>. The cut off date for receipt of questions was March 05, 1999 and will not be extended.

Question No. 1

Will you please explain what is meant by "Accept and process electronic results of 360 appraisals for each candidate"? Please provide examples.

Response

A 360 appraisal process is whereby feedback on performance/skills is solicited from a candidate's supervisor, peer, self and subordinate. The requirement of the solicitation is to have the ability for the system to bring in data and store the data in a format whereby it can be used in the quantitative analysis of matching the best candidate(s) to a job or identifying candidates with potential to fill the job in the future.

We are unable to provide any examples. The 360 assessments developed for the IRS is copyrighted and therefore cannot be displayed on the WEB page.

Question No. 2

Will you please explain what is meant by "Development/Customization tools provided"? Please provide examples.

Response

Development/Customization tools allow for changes to the COTS product being offered and do not require changes to the source code.

Example: Developing records, fields, panels/screens, menus and security profiles. Tools that utilize functionality similar to PowerBuilder or Delphi are examples. Within PeopleSoft HRMS, People Tools provides these features.

SOLICITATION NUMBER: TIRNO-99-R-00025, Amendment 0004

Question No. 3

Regarding the IRS procurement of "Succession Planning Tool Software", please advise (a) if an Offeror is to quote on inputting data records into the system. If so, what is the approximate number?

Response

Direct data entry or inputting data (i.e. keypunching) is not required. Data files are required to be loaded via an import. Applicants/candidates (input records) will range from 1,000 to 10,000.

Question No. 4

Will IRS require a fully loaded database of records before acceptance testing can commence? Is so; this could affect the installation schedule depending on how many days IRS believes it will need to input the data.

Response

No, the IRS will not require a fully loaded database prior to the acceptance testing since not all data will be available at the time acceptance testing will commence. Although data loading will be staged over a period of time, it will not impact the installation of the COTS software.

5. The following FAR Clause is hereby provided as attached:

"FAR 52.219-23, entitled, "Notice of Price Evaluation Adjustment for Small Disadvantaged Business Concerns"

6. All information regarding this requirement may be found in the CBD Net and the IRS Web Page http://procurement.irs.gov as delineated in the combined CBD synopsis/solicitation, released on the CBD Net on Feb 12, 1999. Any inquiries regarding this requirement are to be directed as delineated in the CBD synopsis of Feb 12, 1999 to the IRS, A/C Procurement Office, 6009 Oxon Hill Road, Room 700, Oxon Hill, MD 20745, Attn: Nicolete Veno, Contract Specialist, via facsimile on (202) 283-0610 or email to Nicolete. Veno@ccmail,irs.gov.

SUCCESSION PLANNING SOFTWARE TOOL REQUIREMENT

SOLICITATION NUMBER – TIRNO-99-R-00025

Amendment 0004

52.219-23 NOTICE OF PRICE EVALUATION ADJUSTMENT FOR SMALL DISADVANTAGED BUSINESS CONCERNS (OCT 1998)

(a) Definitions. As used in this clause-

"Small disadvantaged business concern" means an offeror that represents, as part of its offer, that it is a small business under the size standard applicable to this acquisition; and either-

- (1) It has received certification by the Small Business Administration as a small disadvantaged business concern consistent with 13 CFR 124, Subpart B; and
- (i) No material change in disadvantaged ownership and control has occurred since its certification;
- (ii) Where the concern is owned by one or more disadvantaged individuals, the net worth of each individual upon whom the certification is based does not exceed \$750,000 after taking into account the applicable exclusions set forth at 13 CFR 124.104(c)(2); and
- (iii) It is listed, on the date of its representation, on the register of small disadvantaged business concerns maintained by the Small Business Administration;
- (2) It has submitted a completed application to the Small Business Administration or a Private Certifier to be certified as a small disadvantaged business concern in accordance with 13 CFR part 124, Subpart B, and a decision on that application is pending, and that no material change in disadvantaged ownership and control has occurred since its application was submitted. In this case, in order to receive the benefit of a price evaluation adjustment, an offeror must receive certification as a small disadvantaged business concern by the Small Business Administration prior to contract award; or
 - (3) Is a joint venture as defined in 13 CFR 124.1002(f).

"Historically black college or university" means an institution determined by the Secretary of Education to meet the requirements of 34 CFR 608.2. For the Department of Defense (DoD), the National Aeronautics and Space Administration (NASA), and the Coast Guard, the term also includes any nonprofit research institution that was an integral part of such a college or university before November 14, 1986.

"Minority institution" means an institution of higher education meeting the requirements of Section 1046(3) of the Higher Education Act of 1965 (20 U.S.C. 1135d-5(3)) which, for purposes of this clause, includes a Hispanic-serving institution of higher education as defined in Section 316(b)(1) of the Act (20 U.S.C. 1059c(b)(1)).

"United States" mean the Unites States, its territories and possessions, the Commonwealth of Puerto Rico, the U.S. Trust Territory of the Pacific Islands, and the District of Columbia.

- (b) Evaluation adjustment. (1) Offers will be evaluated by adding a factor of 10 percent (10%) to the price of all offers, except-
- (i) Offers from small disadvantaged business concerns that have not waived the adjustment;
- (ii) For DOD, NASA, and Coast Guard acquisitions, otherwise successful offers from historically black colleges or universities or minority institutions;
- (iii) Otherwise successful offers of eligible products under the Trade Agreements Act when the dollar threshold for application of the Act is equaled or exceeded (see section 25.402 of the Federal Acquisition Regulation (FAR));
- (iv) Otherwise successful offers where application of the factor would be inconsistent with a Memorandum of Understanding or other international agreement with a foreign government; and
- (v) For DOD acquisitions, otherwise successful offers of qualifying country end products (see sections 225.000-70 and 252.225-7001 of the Defense FAR Supplement).
- (2) The factor shall be applied on a line item basis or to any group of items on which award may be made. Other evaluation factors described in the solicitation shall be applied before application of the factor. The factor may not be applied if using the adjustment would cause the contract award to be made at a price that exceeds the fair market price by more than the factor in paragraph (b)(1) of this clause.
- (c) Waiver of evaluation adjustment. A small disadvantaged business concern may elect to waive the adjustment, in which case the factor will be added to its offer for evaluation purposes. The agreements in paragraph (d) of this clause do not apply to offers that waive the adjustment.
 - Offeror elects to waive the adjustment.
 - (d) Agreements.
- (1) A small disadvantaged business concern, that did not waive the adjustment, agrees that in performance of the contract, in the case of a contract for-
- (i) Services, except construction, at least 50 percent of the cost of personnel for contract performance will be spent

for employees of the concern;

- (ii) Supplies (other than procurement from a nonmanufacturer of such supplies), at least 50 percent of the cost of manufacturing, excluding the cost of materials, will be performed by the concern;
- (iii) General construction, at least 15 percent of the cost of the contract, excluding the cost of materials, will be performed by employees of the concern; or
- (iv) Construction by special trade contractors, at least 25 percent of the cost of the contract, excluding the cost of materials, will be performed by employees of the concern.
- (2) A small disadvantaged business concern submitting an offer in its own name agrees to furnish in performing this contract only end items manufactured or produced by small disadvantaged business concerns in the United States. This paragraph does not apply in connection with construction or service contracts.

(End of clause)

- END OF AMENDMENT 0004 -